



Best quality, innovative products and outstanding service; this is how the baking and brewing industry in over 90 countries knows and appreciates us as a leading manufacturer of baking ingredients and malt, with operative units in Germany and abroad. As a successful family business, we are also the parent company of the food-oriented Company Group with more than 2,800 employees worldwide. Our headquarters are in Kulmbach, Bavaria, Germany.

We are offering a demanding and varied position within our International Business Division for the sales area **CANADA** as

Technical Advisor (m/f) Bakery Field Service

Your Tasks:

Business Development support to Sales:

- Identifying new business opportunities at all sizes of customers (prospecting) in the bakery sector
- Implementing appropriate solutions (existing and new)
- Making internal and external presentations explaining benefits of our products
- Participate in strategic exercises, intending to develop our business. This should be based on a good understanding of the local market

Manage accurately all technical administration:

- Support the Technical Documentation
- Maintain good inter personal practices and ensure confidentiality on formulas and intellectual property

Build expertise & network:

- Grow expertise in the bakery product range by training and field experience
- Ensure a functional link with the specialists at the Head Quarters in KU
- Provide ideas about innovative raw materials & technologies that can differentiate our products

Food Safety:

- Report all food safety and quality issues to immediate Supervisor and / or head of Quality.
- Responsible for other assignments as required (to be determined)





Your Qualifications:

Skills, Education and Experience Requirements:

- Degree as a master baker (m/f), ideally with minimum 5 years of experience as a baker
- Minimum 2-3 years of experience in technical sales, ideally in baking industry
- Competent in Microsoft Office
- Excellent written & verbal communication skills in English and verbal communication skills in French are required
- Able to multi-task and manage different projects simultaneously
- Business development capacities – customer oriented – strong networker
- Team player, self-motivated and a positive attitude
- Must have valid driver's license
- Willing to do overnight travel approximately 40%

Interested?

For a first contact and detailed information regarding your responsibility, please get in touch with our National Sales Manager Canada, Karen Reissmann, phone 905-789-9999 or e-mail hr@ireksnorthamerica.com.

Please send your full application, including details of your salary expectations, with the reference "Technical Advisor" to our HR Department by mail to hr@ireksnorthamerica.com.

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